

ATTRACTING PERFECT CUSTOMERS PDF%0A

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So if you want to create perfect customers you must first get very clear on what a perfect customer is for you. This is done with a practice Stacey Hall and Jan Brogniez created called the Strategic Attraction Planning Process™. It is a 4 step plan for attracting more perfect customers - a plan for building your lighthouse.

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Attracting Perfect Customers leads readers through a transformation as they learn that it is no longer productive or profitable to conduct business using warlike marketing techniques such as "targeting" customers and "outmaneuvering" the competition.

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Attracting Perfect Customers by Stacey Hall; Jan Brogniez Published 2001 by Berrett Koehler Publishers, Inc., San Francisco .

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Attracting Perfect Customers invites readers to move beyond the notions that "business is war" and winning market share means "beating" the other guy. The authors outline a simple strategic process for making businesses so highly attractive that perfect customers and clients are naturally drawn right to them.

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Attracting Perfect Customers by Stacey Hall ebook

Most businesses spend far too much of their time and energy struggling to get new customers or hang on to existing ones-even customers who are ultimately more trouble than they're worth. Attracting

Perfect Customers invites readers to move beyond the notions that "business is war" and winning market

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Attracting Perfect Customers The Power of Strategic

Attracting Perfect Customers is a must- read for anyone exhausted or frustrated by the competitive, war-like race for customers and business success. You can relax a bit, breathe a sigh of relief, and exceed your goals with advice like this!

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Attracting Perfect Customers will take you to a place where there is an abundance of perfect customers and clients with whom you can build strong, satisfying, profitable, and lasting relationships. Dieses eBook kaufen

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